

Nexwell Health Partners

Strengthening the Safety Net.

Operational support built for the unique demands of DSH Hospitals, Critical Access Hospitals, and Federally Qualified Health Centers. We handle the back office so you can serve your community.

✔ 340B Compliant

✔ Medicaid Expertise

✔ HRSA Aligned

Safety Net Providers Face Mounting Pressures

The financial and operational challenges facing safety net hospitals and health centers demand specialized solutions.

30%

of rural hospitals are at immediate risk of closure

\$1.5B+

in 340B savings at risk from compliance gaps

65%

of FQHC revenue comes from Medicaid and Medicare

About Nexwell Health Partners

NexWell Health Partners is a healthcare Management Services Organization (MSO) purpose-built for safety net providers. We deliver the operational backbone that allows mission-driven hospitals and health centers to focus on patient care while we handle revenue cycle management, regulatory compliance, workforce solutions, and technology integration.

Your mission stays yours. We provide the infrastructure to sustain it.

Built for the Realities of Safety Net Care

We manage the operational complexity. You focus on the patients who need you most.



Revenue Cycle & Cost Reporting

Medicaid billing optimization, Medicare cost report preparation, DSH payment maximization, and payer contract negotiation. We recover revenue you may be leaving on the table.

★ Avg. 12% revenue lift in Year 1



340B Program Compliance

End-to-end 340B administration including split billing, contract pharmacy oversight, manufacturer rebate tracking, and HRSA audit readiness. Protect your program from costly compliance gaps.

★ Full HRSA audit preparedness



Regulatory & Grant Compliance

HRSA compliance monitoring, UDS reporting, FTCA credentialing, state licensure management, and grant application support. Stay compliant across every regulatory requirement.

★ 100% on-time UDS submissions



Network & Referral Management

Managed care contracting, referral coordination, hospital-FQHC integration strategies, and payer relationship management. Build networks that keep patients in your system.

★ Stronger managed care positioning



EHR & Telehealth Integration

Unified clinical platforms, telehealth deployment for rural access, health information exchange, and population health analytics. Technology without capital outlay.

★ Enterprise tech, zero capital cost



Workforce & Credentialing

Provider recruitment for underserved areas, NHSC loan repayment support, locum tenens sourcing, and credentialing management. Solve staffing challenges that limit your capacity.

★ NHSC & visa sponsorship support

Our Partnership Model

Built on transparency, mission alignment, and respect for your clinical autonomy.



Clinical Governance Protected

Our MSO agreements preserve your board governance, clinical protocols, and community health priorities. You retain full control over care decisions.



Technology Without Capital Outlay

Access enterprise-grade EHR, telehealth, and analytics platforms without draining limited capital budgets. We absorb the technology investment.



Transparent, Mission-Aligned Fees

Fee structures designed for safety net economics. No hidden costs. No misaligned incentives. Our success is tied directly to yours.

Why Safety Net Providers Choose NexWell



Mission-First Approach

We built our MSO exclusively for safety net providers. We understand Medicaid economics, HRSA requirements, and community health priorities.



Deep Regulatory Expertise

Our team includes specialists in 340B, DSH payments, cost-based reimbursement, UDS reporting, and FTCA coverage.



90-Day Integration

Our proven onboarding process gets you operational support fast. No 12-month implementation timelines.



Measurable Outcomes

Every engagement includes defined KPIs and quarterly performance reviews. You see the impact in real numbers.

From Introduction to Integration in 90 Days



01

Discovery Call

We learn about your facility, patient population, payer mix, and operational challenges.



02

Operational Assessment

Our team audits workflows, compliance gaps, revenue leakage, and technology needs.



03

Agreement & Onboarding

Transparent MSA structured with legal counsel. Clear scope, deliverables, and fee structure.



04

Integration & Support

Staff training, system deployment, and dedicated ongoing support with quarterly reviews.

Purpose-Built for Safety Net Providers

Specialized operational support for each provider type in the safety net ecosystem.

DSH Hospitals

Disproportionate Share Hospitals

Serving high volumes of Medicaid and uninsured patients, DSH hospitals face unique reimbursement complexity. We optimize DSH payment calculations, manage Medicaid managed care contracts, prepare Medicare cost reports, and handle compliance with state DSH allotment requirements.

- ✓ DSH payment maximization
- ✓ Medicaid managed care contracting
- ✓ Medicare cost report preparation
- ✓ State allotment compliance

Critical Access Hospitals

Rural & Frontier Facilities

With 25 or fewer beds and often serving as the sole provider in their communities, CAHs need operational partners who understand cost-based reimbursement. We help maintain CAH designation, recruit providers for underserved areas, deploy telehealth, and manage the unique financial dynamics of low-volume facilities.

- ✓ Cost-based reimbursement optimization
- ✓ Provider recruitment & retention
- ✓ Telehealth deployment
- ✓ CAH designation compliance

FQHCs

Federally Qualified Health Centers

FQHCs serve medically underserved communities under strict federal requirements. We manage 340B program compliance, prepare UDS reports, maintain FTCA coverage, coordinate HRSA grant applications, and administer sliding fee scale programs while keeping your focus on patient access.

- ✓ 340B program administration
- ✓ HRSA & UDS reporting
- ✓ FTCA credentialing
- ✓ Sliding fee scale management

Your Community Depends on You. Let Us Help.

Let's discuss how Nexwell can strengthen your operations and sustain your mission.



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